

Message Text

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17

ACTION AF-05

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /013 W

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R 011609Z FEB 74

FM AMEMBASSY LAGOS

TO USDOC WASHDC UNN

INFO SECSTATE WASHDC 2633

AMCONSUL CASABLANCA

UNCLAS LAGOS 00925

E.O. 11652 : N/A

TAGS : BEXP, ETRN, NI

SUBJ : CIVAIR: U.S. AIRCRAFT SALES OPPORTUNITY

1. NIGERIAN-OWNED CHARTER AIRLINE COMPANY (DELTA AIR CHARTERS) MAY BE IN MARKET FOR ONE, AND EVENTUALLY TWO, USED AIRCRAFT. CHARMAN OF COMPANY HAS INFORMED EMBASSY HE WISHES TO ACQUIRE AIRCRAFT FOR OIL COMPANY CLIENTELE ON PORT HARCOURT-LAS PALMAS RUN. REQUIRES TWIN-JET AIRCRAFT WITH SEATING CAPACITY OF 10 PASSENGERS, USED BUT IN GOOD CONDITION, AND IS READY TO PAY ON CASH SALE BASIS.

2. EMBASSY BELIEVES THIS IS SERIOUS TRADE INQUIRY. DELTA AIR CHARTERS IS OWNED BY RIVERS STATE GOVERNMENT, AND MANAGED BY CHIEF GODFREY AMACHREE, PROMINENT LOCAL BUSINESSMAN WHO HAS REPORTEDLY JUST ACQUIRED TWO USED DC-3'S ON CASH SALE BASIS FOR NEWLY-FORMED CHARTER FREIGHT COMPANY. DELTA AIR CHARTERS, PIPER AIRCRAFT DEALER FOR NIGERIA, NOW HAS FOUR NAVAJOS, FOUR AZTECS, TWO PIAGGOS, SEVEN ALLOUETTE HELICOPTERS, AND ONE JET RANGER IN ITS STABLE.

3. AMACHREE OPEN TO ANY OFFERS FITTING HIS REQUIREMENTS, BUT HAS EXPRESSED PREFERENCE FOR USED (DRUMMOND) GULFSTREAM-2. INTERESTED MANUFACTURERS OF DEALERS SHOULD WRITE TO:

CHIEF GODFREY AMACHREE, CHAIRMAN
DELAT AIR CHARTERS

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P.O. BOX 3606

LAGOS, NIGERIA

(TEL: 22627)

4. EMBASSY WOULD APPRECIATE ANY FEEDBACK FROM COMMERCE
CONTACTS.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PROCUREMENT, AIRCRAFT SALES, JET AIRCRAFT
Control Number: n/a
Copy: SINGLE
Draft Date: 01 FEB 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974LAGOS00925
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740263/aaaacgmz.tel
Line Count: 67
Locator: TEXT ON-LINE
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: kelleyw0
Review Comment: n/a
Review Content Flags:
Review Date: 08 MAR 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <08 MAR 2002 by elbezejf>; APPROVED <25-Nov-2002 by kelleyw0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: : CIVAIR: U.S. AIRCRAFT SALES OPPORTUNITY
TAGS: BEXP, ETRN, NI, CIVAIR
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005